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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 1 February 1990

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University - San Luis Obispo
California State Poly University - Pomona
California State University - Fresno
California State University - Hayward
California State University - Long Beach
California State University - Los Angeles
California State University - Sacramento
University of California - Los Angeles
Gonzaga University
University of Idaho
Loyola Marymount University
Mills College
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
University of Redlands
Saint Mary's College
San Diego State University
University of San Francisco
San Francisco State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California - Graduate School of Business
Stanford University
Washington State University
University of Washington
Westmont College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Western** Region.

The data are based on salary offers made to students graduating between September 1, 1989, and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 10, 1990, through February 8, 1990) and cumulatively (September 1, 1989, and February 8, 1990).

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WCPA REGIONAL Report No. 1 FEBRUARY 1990

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90/ THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	15	647	$22007	$27070	*	*	*	41	1187	$23297	$26548	$25500	$23004	$21000
BUSINESS ADMIN (INCL MGMT	+	57	+	22347				48	243	23299	21855	32000	24000	15000
DISTRIBUTION MANAGEMENT	+	8	+	25200				+	18	+	24489			
ECONOM & FINANCE (BANKING	1	95	27000	23479	*	*	*	21	238	22852	23281	27000	21000	18000
HOTEL/RESTAURANT MGMT.	+	8	+	19100				1	27	27000	19873	*	*	*
HUMAN RSRCS (incl LABOR R	+	18	+	24153				2	30	28000	23762	*	*	*
MANAGEMENT INFO SYSTEMS	1	27	25000	27245	*	*	*	1	92	25000	27064	*	*	*
MARKETING/MARK MGMT (RESR	2	117	23520	23402	*	*	*	35	316	23180	22748	26500	23000	19000
REAL ESTATE	+	7	+	24880				1	9	25200	25484	*	*	*
COMMUNICATIONS														
ADVERTISING	+	3	+	21548				+	9	+	19227			
COMMUNICATIONS	+	25	+	20684				12	69	17275	20150	*	*	*
JOURNALISM	+	5	+	18540				1	22	13000	16440	*	*	*
TELECOMMUN/BROADCASTING	+	3	+	17593				+	8	+	20715			
EDUCATION														
ELEMENTARY EDUCATION	+	38	+	20445				27	157	14543	19048	21400	12000	10000
PRE-ELEMENTARY EDUCATION	+	2	+	16374				+	7	+	14742			
PHYSICAL EDUCATION	+	2	+	15850				+	18	+	19829			
SPECIAL EDUCATION	+	9	+	18628				4	28	19845	19240	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	1	+	25000				3	31	12667	18519	*	*	*
TEXTILES & CLOTHING	+	18	+	20219				2	28	15000	20269	*	*	*
MERCHANDISING MANAGEMENT	+	2	+	20000				+	24	+	18032			
HUMANITIES														
FOREIGN LANGUAGES	+	2	+	21250				+	4	+	19439			
LETTERS (incl English, Li	+	7	+	19325				8	34	14599	18543	*	*	*
VISUAL & PERFORMING ARTS	+	5	+	20815				2	27	16000	19091	*	*	*
HUMANITIES - OTHER	+	18	+	19911				+	27	+	20937			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	2	+	19747				1	6	21500	20999	*	*	*
HISTORY	+	2	+	20877				+	5	+	20951			
POLITICAL SCIENCE/GOVT	+	3	+	18567				6	24	21800	20561	*	*	*
PSYCHOLOGY	+	9	+	20771				6	30	20083	18459	*	*	*
SOCIOLOGY	+	1	+	24000				1	6	24000	20332	*	*	*
SOCIAL SCIENCES-OTHER	+	2	+	16500				+	11	+	17939			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	24	+	30450				3	46	30100	30616	*	*	*
AGRICULTURAL	+	+	+	+				+	3	+	27999			
ARCHITECTURAL	+	11	+	30856				+	14	+	29937			
BIOENGINEERING & BIOMEDIC	+	+	+	+				2	2	28000	28000	*	*	*
CHEMICAL	+	125	+	35174				+	232	+	34955			
CIVIL	8	94	24110	28620	*	*	*	14	236	26104	27558	*	*	*
COMPUTER	+	10	+	31140				1	31	30300	30994	*	*	*
ELECTRICAL/ELECTRONIC	1	232	30396	31508	*	*	*	19	499	29837	31283	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90/ THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENVIRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	+	26	+	$29958				7	145	$30415	$30717	*	*	*
MECHANICAL	3	219	$25949	32178	*	*	*	14	525	27891	32030	*	*	*
METALLURGICAL	+	5	+	33984				+	35	+	32139			
MINING (INCL GEOLOGICAL)	+	10	+	26638				+	16	+	28961			
NUCLEAR	+	3	+	32560				+	10	+	30060			
PETROLEUM	+	18	+	35906				+	42	+	35866			
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	+	37	+	28417				7	72	31402	29255	*	*	*
INDUSTRIAL TECHNOLOGY	+	17	+	25000				1	19	28000	24526	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	11	+	21990				1	20	28800	22174	*	*	*
ANIMAL SCIENCES	+	8	+	17411				+	11	+	17571			
PLANT SCIENCES	+	1	+	20000				+	3	+	21000			
NATURAL RESOURCES	+	2	+	16000				+	3	+	18000			
OTHER AGRICULTURAL SCIENC	+	9	+	24556				+	11	+	23738			
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	88	30192	30020	*	*	*	11	209	26981	29003	*	*	*
COMPUTER PROGRAMMING	+	4	+	28150				+	9	+	27181			
INFORMATION SCIENCES & SY	+	44	+	28952				+	88	+	27874			
SYSTEMS ANALYSIS	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	31860				+	10	+	22399			
HEALTH SCIENCES	+	+	+	+				+	12	+	21711			
NURSING	+	1	+	27000				+	8	+	25650			
PHARMACY	+	5	+	37787				+	10	+	34905			
SCIENCES														
ACTUARIAL	+	2	+	27650				+	5	+	30180			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	4	+	17663			
BIOLOGICAL	+	4	+	22750				+	17	+	21874			
CHEMISTRY	+	10	+	27896				+	17	+	26427			
GEOLOGY & GEOLOGICAL SCI	+	3	+	23000				1	7	20000	21214	*	*	*
MATHEMATICS	+	11	+	22039				2	43	22544	22817	*	*	*
PHYSICS	+	2	+	26550				+	5	+	25602			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	2	+	24000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	32	2180						306	5156					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90 THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	13	539	$21869	$27006	*	*	*	29	962	$22446	$26730	$24480	$23000	$20000
ACCOUNTING (PRIVATE)	2	106	22900	26959	*	*	*	15	236	24769	25396	*	*	*
COMMERCIAL BANKING (CNSMR	+	7	+	19415				+	22	+	20032			
COMMERCIAL BANKING (LENDG	+	17	+	22571				+	38	+	22399			
INVESTMT BANKING (CORP FN	+	4	+	30400				+	8	+	27720			
INVESTMT BANKNG (M & A)	+	+	+	+				+	1	+	21334			
INVESTMT BANKG (REAL EST)	+	+	+	+				1	3	32000	27000	*	*	*
INVESTMT BANKG (SALES & T	+	1	+	30000				+	1	+	30000			
FINANCIAL/TREASURY ANALYS	+	35	+	27514				9	76	26333	26295	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	2	+	21900				2	6	16400	20767	*	*	*
UNDERWRITING	+	11	+	22136				2	31	25800	21888	*	*	*
INSURANCE - CLAIMS	+	6	+	20967				3	23	21540	21349	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				1	6	12000	17630	*	*	*
MEDIA PLANNING	+	1	+	16000				+	6	+	20739			
REPORTING	+	1	+	16200				+	4	+	15740			
PRODUCTION	+	2	+	27700				+	11	+	25856			
PUBLIC RELATIONS	+	3	+	16493				1	15	16500	18961	*	*	*
WRITING / EDITING	+	2	+	15700				2	10	21860	18560	*	*	*
MARKETING														
ADVERTISING	1	4	23040	20010	*	*	*	2	10	19020	18054	*	*	*
BRAND/PRODUCT MANAGEMENT	+	7	+	23057				12	34	23922	23702	*	*	*
BUYER/MERCHANDISING	+	49	+	21249				7	76	26141	22298	*	*	*
DISTRIBUTION	+	8	+	23900				2	17	25600	23495	*	*	*
MARKET RESEARCH	+	3	+	23667				+	6	+	23960			
PURCHASING	+	7	+	25731				1	10	16200	24431	*	*	*
SALES	+	114	+	24914				31	312	25186	24464	32400	26460	14500
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	3	+	21667				+	11	+	19658			
FINANC,TAXA, MONETARY POL	+	3	+	22890				+	9	+	23741			
ECONOMIC PROGRAMS	+	+	+	+				+	1	+	18000			
LAW ENFORCEMENT	+	1	+	19493				+	3	+	20664			
MILITARY	+	5	+	26437				+	32	+	22293			
NATIONAL SECURITY	+	1	+	32700				+	1	+	32700			
URBAN / REGIONAL PLANNING	+	+	+	+				+	1	+	27500			
ENGINEERING														
BIOENGINEERING	+	5	+	25010				+	5	+	25010			
DESIGN / CONSTRUCT	+	131	+	30212				7	332	31279	29845	*	*	*
ENVIRONMENTAL/SANITATION	+	11	+	28418				3	25	32945	27890	*	*	*
MANUFACTURING/INDUSTRIAL	1	146	30396	32231	*	*	*	7	385	30497	31859	*	*	*
SYSTEMS / PROGRAMMING	1	35	27000	30222	*	*	*	3	70	30100	30682	*	*	*
POWER SYSTEMS	+	19	+	30244				5	67	30048	31335	*	*	*
SOFTWARE DESIGN & DEVELOP	+	37	+	31672				4	67	30950	31252	*	*	*
HARDWARE DESIGN & DEVELOP	+	26	+	32690				1	56	30000	31737	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90 THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	+	50	+	$31729				1	128	$30000	$31079	*	*	*
TESTING	+	32	+	29898				2	70	31350	30120	*	*	*
PROCESS ENGINEERING	+	112	+	34606				+	207	+	34397			
PROJECT ENGINEERING	+	127	+	31691				3	247	26168	32051	*	*	*
OTHER ENGINEERING	11	90	$24611	30699	*	*	*	28	217	26658	30625	$32000	$25343	$23808
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	4	+	25555				1	14	26100	21283	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	1	+	18000				+	9	+	21690			
NURSES / PERSONAL CARE	+	1	+	27000				+	8	+	24475			
OCCUPATIONAL THERAPY	+	+	+	+				+	3	+	25346			
PHARMACIST	+	5	+	37787				+	6	+	36522			
PHYSICAL THERAPY	+	+	+	+				+	+	+	+			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	2	+	17518				+	16	+	19832			
SOCIAL SERVICES														
ADMINISTRATION	+	3	+	16567				+	6	+	15947			
COUNSELING	+	2	+	20225				1	15	15600	15743	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				+	5	+	17180			
SOCIAL WORK	+	1	+	18954				+	10	+	17262			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	+	87	+	28660				4	181	26000	27717	*	*	*
INFORMATION SYSTEMS	+	17	+	27955				4	87	19500	26847	*	*	*
SYSTEMS ANALYSIS & DESIGN	2	38	27596	30159	*	*	*	4	96	26898	29160	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	3	+	28433				+	8	+	29675			
AGRICULTURE/NAT'L RESOURC	+	24	+	19799				+	35	+	19905			
ARCHITECTURE	+	+	+	+				+	5	+	18130			
CONSULTING	1	34	24000	28418	*	*	*	3	81	25167	27118	*	*	*
HUMAN RESRCS /INDUS RELS	+	10	+	24850				4	25	23521	23027	*	*	*
MANAGEMENT TRAINEE	+	122	+	20705				56	389	20593	20684	26500	21000	14400
MATH/STATISTICIANS	+	1	+	25500				+	7	+	22184			
PARALEGAL	+	1	+	20000				+	3	+	19333			
RESEARCHERS NON-TECHNICAL	+	+	+	+				+	1	+	25000			
RESEARCHERS - TECHNICAL	+	1	+	18000				+	6	+	23020			
TEACHING	+	60	+	19802				45	282	15298	18890	22000	12800	10000
TOTALS	32	2180						306	5156					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Report No. 1 FEBRUARY 1990
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90 THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	6	+	$27983				+	80	+	$30160			
MBA--NON-TECH	+	29	+	35141				+	71	+	32593			
MBA--TECH	+	9	+	34256				+	14	+	36280			
MS-BUSINESS	+	7	+	37786				9	16	$31067	34006	*	*	*
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	+	8	+	42206				1	15	30000	35257	*	*	*
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	3	+	31775				+	5	+	31065			
MANAGEMENT INFORMATION SY	+	1	+	38400				2	3	36500	37133	*	*	*
MARKETING/MKTNG MGT (RESE	+	1	+	50000				+	3	+	35271			
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				1	3	35000	29000	*	*	*
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				1	3	26399	22800	*	*	*
ELEMENTARY EDUCATION	+	1	+	27740				3	11	23500	23002	*	*	*
PHYSICAL EDUCATION	+	+	+	+				+	+	+	+			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	1	+	24000				+	6	+	21915			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
LETTERS	+	+	+	+				+	1	+	12000			
VISUAL & PERFORMING ARTS	+	+	+	+				+	+	+	+			
HUMANITIES - OTHER	+	1	+	20000				+	1	+	20000			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	+	+	+			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				+	2	+	32200			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES - OTHER	+	+	+	+				+	1	+	23419			

continued

WCPA REGIONAL Report No. 1 FEBRUARY 1990
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90 THROUGH 2/8/90 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH	CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	$35372				+	9	+	$35688			
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	+	2	+	38500				+	10	+	35791			
CIVIL	+	13	+	32592				1	47	$38496	31711	*	*	*
COMPUTER	+	+	+	+				+	1	+	39364			
ELECTRICAL/ELECTRONIC	+	15	+	38149				8	43	35945	36688	*	*	*
INDUSTRIAL	+	2	+	35300				2	9	36500	37056	*	*	*
MECHANICAL	+	29	+	37860				+	39	+	37083			
METALLURGICAL	+	5	+	38280				+	5	+	38280			
MINING & MINERAL	+	+	+	+				+	1	+	30000			
NUCLEAR	+	+	+	+				+	+	+	+			
PETROLEUM	+	4	+	38325				+	8	+	38513			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	24000				+	2	+	29124			
HEALTH SCIENCES	+	+	+	+				+	2	+	20800			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	+	+	+			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	2	+	30500				+	3	+	32000			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	12	+	41550				+	32	+	37292			
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	1	+	34800				+	11	+	32528			
MATHEMATICS (INCL ACTUARI	+	1	+	28395				+	8	+	32343			
PHYSICS	+	1	+	30000				+	3	+	29917			
POLYMER	+	+	+	+				+	2	+	34980			
TOTALS	+	158						28	470					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90 THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	17	+	$38494				+	34	+	$40276			
MBA--TECH	+	1	+	40000				+	3	+	39333			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	13	+	48377				+	29	+	44776			
MBA--TECH	+	2	+	41750				+	7	+	53371			
OVER 4 YEARS														
MBA--NON-TECH	+	9	+	42100				+	28	+	44746			
MBA--TECH	+	+	+	+				+	3	+	67333			
TOTALS	+	42						+	104					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90 THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	1	+	$38000				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	1	+	58000			
ECONOMICS	+	+	+	+				+	1	+	38000			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	38000				+	5	+	37560			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				+	1	+	24000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	4	+	31200			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	50000			
CHEMICAL	+	2	+	50500				+	9	+	48447			
CIVIL	+	1	+	37200				+	1	+	37200			
COMPUTER	+	+	+	+				+	+	+	+			
ELECTRICAL/ELECTRONIC	+	1	+	55900				+	4	+	57975			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	+	+	+				+	2	+	45500			
METALLURGICAL	+	+	+	+				+	2	+	52560			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	2	+	33550			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	+	+	+				+	6	+	39383			
GEOLOGICAL SCIENCES	+	+	+	+				+	+	+	+			
MATHEMATICS	+	+	+	+				+	2	+	36000			
PHYSICS	+	+	+	+				1	3	$44880	42293	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	+	6						1	45					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	21860 24 24005/20500					24000 1			
BUSINESS ADMIN (INCL MGMT				20000 1		20400 2			
ECONOM & FINANCE (BANKING							24000 1	25500 1	
MANAGEMENT INFO SYSTEMS							25000 1		
MARKETING/MARK MGMT (RESR							23730 2	24000 1	
COMMUNICATIONS						12000 1	10000 1		
PSYCHOLOGY					10000 1				
CIVIL									32000 1
COMPUTER							30300 1		
ELECTRICAL/ELECTRONIC						33000 1			32550 2
INDUSTRIAL								26000 1	
COMPUTER SCIENCE						31000 2	29600 1		

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	FINANCE		HOSPITALITY(AM		HOSPITALITY(HO		INSURANCE		LEGAL SVCS	MERCHANDISING		PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	
ACCOUNTING	24999	8													
BUSINESS ADMIN (INCL MGMT	30000	2			17436	2	21540	3		19292	13			16500	1
ECONOM & FINANCE (BANKING	21350	8			19900	2	30000	1		21050	4				
HUMAN RSRCS (incl LABOR R										24000	1				
MARKETING/MARK MGMT (RESR			19000	1	23000	1				22283	17				
REAL ESTATE	25200	1													
COMMUNICATIONS										20214	7				
JOURNALISM														13000	1
TEXTILES & CLOTHING										15000	2				
CRIMINAL JUSTICE										21500	1				
POLITICAL SCIENCE/GOVT	27500	1								20660	5				
PSYCHOLOGY	29000	2	15300	1			21600	1							
SOCIOLOGY										24000	1				
ENGINEERING TECHNOLOGY										30000	1				

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING							22000 1		
BUSINESS ADMIN (INCL MGMT							20492 2		
HUMAN RSRCS (incl LABOR R						32000 1			
MARKETING/MARK MGMT (RESR									26000 1
ELEMENTARY EDUCATION					14543 27 23517/10000				
SPECIAL EDUCATION					19845 4				
HUMAN ECOLOGY (HOME ECONO					12667 3				
LETTERS (incl English, Li					13549 6	20500 1			
VISUAL & PERFORMING ARTS					16000 2				
CIVIL							25718 12		
ELECTRICAL/ELECTRONIC				33400 1		26354 5			
INDUSTRIAL			32200 1						
MECHANICAL						25862 7	25343 1		
COMPUTER SCIENCE						20548 4			
GEOLOGY & GEOLOGICAL SCI					20000 1				
MATHEMATICS					22544 2				

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					28560 1			27600 1	
BUSINESS ADMIN (INCL MGMT					25975 4			31750 2	27283 6
ECONOM & FINANCE (BANKING									25800 2
MARKETING/MARK MGMT (RESR									24732 2
COMMUNICATIONS									23800 1
PSYCHOLOGY			15600 1						
AEROSPACE & AERONAUTICAL					30100 3				
BIOENGINEERING & BIOMEDIC									28000 2
ELECTRICAL/ELECTRONIC					30054 8				
INDUSTRIAL					31850 2				29501 2
MECHANICAL					29250 4				
ENGINEERING TECHNOLOGY					29673 3				
INDUSTRIAL TECHNOLOGY					28000 1				
AGRIBUSINESS									28800 1
COMPUTER SCIENCE					28800 2				32400 1

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL	
ACCOUNTING	26520	1										25430	2
BUSINESS ADMIN (INCL MGMT	28167	3	24600	1								26650	2
ECONOM & FINANCE (BANKING	27000	1	27000	1									
HOTEL/RESTAURANT MGMT.												27000	1
MARKETING/MARK MGMT (RESR	21050	2	23040	1	14400	1						26000	3
COMMUNICATIONS					10000	2							
ELECTRICAL/ELECTRONIC	31200	1											
INDUSTRIAL	32001	1											
MECHANICAL	31200	1										35900	1
ENGINEERING TECHNOLOGY	31800	1			35000	1						33996	1
COMPUTER SCIENCE	33000	1											

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING							25500 2
BUSINESS ADMIN (INCL MGMT							24071 4
MARKETING/MARK MGMT (RESR					16020 1		35000 2
LETTERS (incl English, Li	15000 1						
CIVIL							24840 1
ELECTRICAL/ELECTRONIC							32000 1

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	21860 24 24005/20500			20000 1	10000 1	19200 4	21292 5	24750 2	
BACHELOR - TECHNICAL						31667 3	29950 2	26000 1	32367 3

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	24613 22 48000/18000	17150 2	19534 5	23244 5		20747 51 33000/16000			14750 2
BACHELOR - TECHNICAL						30000 1			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL					14841 42 26000/10000	26250 2	20995 3		26000 1
BACHELOR - TECHNICAL			32200 1	33400 1	21696 3	24687 16	25689 13		

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			15600 1		26492 5			30367 3	26233 11
BACHELOR - TECHNICAL					29828 23 32472/28000				29367 6

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	25731 7	24880 3	11467 3						26145 8
BACHELOR - TECHNICAL	31840 5		35000 1						34948 2

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL	15000 1				16020 1		27161 8
BACHELOR - TECHNICAL							28420 2

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	22533 28 29520/20500	25021 12							
BUSINESS ADMIN (INCL MGMT	20000 1	22080 1					32000 1		25800 1
ECONOM & FINANCE (BANKING		24000 1							26229 7
MARKETING/MARK MGMT (RESR									27600 1
REAL ESTATE		25200 1							

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			21540 3	12000 1				16500 1	
ECONOM & FINANCE (BANKING		30000 1							
JOURNALISM									13000 1
POLITICAL SCIENCE/GOVT	22800 1								
PSYCHOLOGY	10000 1	21600 1							
ELECTRICAL/ELECTRONIC									30720 1

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BUSINESS ADMIN (INCL MGMT		36000 1	26141 7	25200 1		16200 1	27745 11		
ECONOM & FINANCE (BANKING		17600 2					15533 3		
HOTEL/RESTAURANT MGMT.		27000 1							
MARKETING/MARK MGMT (RESR	23040 1	25872 5		26000 1			25977 6		
COMMUNICATIONS		19500 2					14600 3		
LETTERS (incl English, Li	15000 1	20500 1							
POLITICAL SCIENCE/GOVT							27500 1		
PSYCHOLOGY							29000 2		
BIOENGINEERING & BIOMEDIC							28000 2		
INDUSTRIAL							29501 2		
AGRIBUSINESS							28800 1		

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
AEROSPACE & AERONAUTICAL							29100 1		
CIVIL								32718 2	
ELECTRICAL/ELECTRONIC							32472 1	33400 1	30396 1
INDUSTRIAL							32001 1		32200 2
MECHANICAL							31567 3		25343 1
ENGINEERING TECHNOLOGY							30680 1		31113 3

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ECONOM & FINANCE (BANKING	27000 1								
AEROSPACE & AERONAUTICAL					30000 1	31200 1			
CIVIL								25152 2	24972 10
COMPUTER	30300 1								
ELECTRICAL/ELECTRONIC	33000 1	30048 5							27959 8
INDUSTRIAL						31500 1			
MECHANICAL			31200 1	30000 1				28200 1	25862 7
ENGINEERING TECHNOLOGY									31998 2
INDUSTRIAL TECHNOLOGY									28000 1
COMPUTER SCIENCE			30867 3						

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	26100 1								

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT						25000 1			
MANAGEMENT INFO SYSTEMS							25000 1		
MARKETING/MARK MGMT (RESR					14400 1	21000 1			
PSYCHOLOGY		15600 1							
COMPUTER SCIENCE					29867 3	16000 2	27531 3		

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				24000 1					
BUSINESS ADMIN (INCL MGMT			20695 3	18968 13					
ECONOM & FINANCE (BANKING		25500 1		21600 5					
HUMAN RSRCS (incl LABOR R			32000 1	24000 1					
MARKETING/MARK MGMT (RESR		24000 1		21668 18					
COMMUNICATIONS				17786 7					
ELEMENTARY EDUCATION									14543 27 23517/10000
SPECIAL EDUCATION									19845 4
HUMAN ECOLOGY (HOME ECONO									12667 3
TEXTILES & CLOTHING				15000 2					
LETTERS (incl English, Li									13549 6
VISUAL & PERFORMING ARTS									16000 2
CRIMINAL JUSTICE				21500 1					
POLITICAL SCIENCE/GOVT				20125 4					
PSYCHOLOGY				15300 1					
SOCIOLOGY				24000 1					
ELECTRICAL/ELECTRONIC				33000 1					
INDUSTRIAL		26000 1							
ENGINEERING TECHNOLOGY				31800 1					
GEOLOGY & GEOLOGICAL SCI									20000 1
MATHEMATICS									22544 2

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	22446 29 29520/20000	24769 15					32000 1		26333 9
BACHELOR - TECHNICAL									

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	16400 2	25800 2	21540 3	12000 1				16500 1	13000 1
BACHELOR - TECHNICAL									30720 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	19020 2	23922 12	26141 7	25600 2		16200 1	24499 26 48000/12000		
BACHELOR - TECHNICAL							28760 5		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL							31279 7	32945 3	30497 7

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	27000 1								
BACHELOR - TECHNICAL	31650 2	30048 5	30950 4	30000 1	30000 1	31350 2		26168 3	26658 28 33996/23808

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL	26100 1								
BACHELOR - TECHNICAL									

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL		15600 1			14400 1	23000 2	25000 1		
BACHELOR - TECHNICAL					29867 3	16000 2	27531 3		

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		24750 2	23521 4	20156 54 29120/14400					14841 42 26000/10000
BACHELOR - TECHNICAL		26000 1		32400 2					21696 5

AVERAGE SALARY OFFERS FEBRUARY 1990 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(NO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							